

American Business Forum



Business Bulletin

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Rizwan U. Khan President ABF

Words from the President

Nobody can go back and start a new beginning, but anyone can start today and make a new ending.

(Maria Robinson)

As we step into the New Year, the promises and oaths of previous years may not be forgotten! We, collectively and individually have a responsibility to utilize and share our resources to bring about meaningful and defining change in our society. This is also the ethos of American Business Forum (ABF).

ABF is already on a path towards success, which may be unhurried, but is foreseeable by all stakeholders. This itself is a testimony of our combined efforts towards enhancing the repute and credibility of this relatively young forum. What started as a body to promote investment and help lobby for US companies' issues, has now transformed into a vehicle which is combining synergies of individuals for a larger meaning i.e. support sustainability of organizations and communities we operate in.

It is a mark of respect that different American companies are coming forward and joining ABF. Here, on behalf of ABF Excom and members, I would like to warmly welcome our newest members, DWP Technologies, American School of International Academics & Industrad.

I would like to thank all the members of ABF for continuously supporting and providing valuable feedback and look forward to take working with you all in 2011.

Best regards

Rizwan U. Khan President





By the grace of AlMighty Allah, ABF has completed 2 years of its existence. This was most vibrant forum of American Businesses. As many as 8 Executive Committee Meetings and 8 General Body Meetings were held to keep all members abbressed regarding the activities of ABF. The participation of members in each and every meeting was commendable and the constant input by them was of high quality which resulted in development of this forum. Most of dignities from U.S were hosted by us and the guests invited on different occasions included Federal and Provincial Ministers, secretaries and other concerned officials. Apart from them noted businessmen, academia and consultants were also present at the functions. Members of Executive Committee also called on many Federal Ministers, Chairman CBR and Chief Minister Punjab.

Newsletter was published every quarter to disseminate the information regarding the activities of the forum. Different committees were formed to assist the Executive Committee and the President. All the committees performed well.

I have now the suggestion to make the Newsletter more useful, if members can contribute some article regarding business or any other matter pertaining to business, which will enhance the image of American Business Forum. I also emphasis the members that they should hurry up their budget proposals if any so that these can be forwarded to FBR and Ministry of Finance in time to be included in budget 2011-12

In the end I thank all the members for continuously supporting the secretariat with their valuable suggestions and feedback.

Regards

Mabmood Abmad
Honorary Secretary General











Newsletter

(October 2010 to December 2010)

8th Executive Committee Meeting:

The 8th Committee meeting was held at Expeditors International Office on 05-10-2010. Flood relief Efforts details were discussed at the meeting.

The Senior Vice President briefed that ABF Members contributed immediately Rs. 3.050 Million for Flood Relief Fund of ABF.

Apart from this following companies donated directly through different NGOs and Government relief agencies:

The Coca-Cola Export Corporation \$1.0million
Pepsi Cola International \$0.5million
General Electric \$1.5million
Monsanto AgriTech \$0.15million

Raffles Pvt. Ltd is in the Process of Reconstruction of 100 Houses for Flood Effected People in Mahmood Kot. The cost of this project is PKRS.25 Million. This Society would consist of hospitals, Schools, Milk Chiller etc.

Becton Dickinson has Contributed PKRs. 10 lac worth of 'Dry Rations' through Bali Memorial Trust (NGO), also sent Medical products through different NGO's.

Contribution of \$150000 by BD & its Worldwide Employees through different International Donor Agencies.

Millat Tractor has already dispatched Rs. 2M worth of food Stuff thru Mr. Pervaiz Malik, Chief Minister Flood relief Coordinator. Additionally they will adopt two villages and provide help in rehabilitating the housing & infrastructure of the distressed at the cost of MTL 30 Million.

NetSol Technologies Pakistan has donated PKRS 1.5 Million for Flood affected. NetSol Employees have contributed 2% of their salaries for six months for this noble cause.

Himont Pharmaceuticals has donated over 8.5 million rupees of medicines to the flood victims. Also donated 250 blankets for Flood Victims. Mentor Graphics Corporation has donated approximately \$53,000 to the International Committee of the Red Cross.

Dinner with John Simmons (Commercial Counselor U.S Embassy)

A Dinner with Mr. John Simmons Commercial Counselor was hosted by ABF on 13th October 2010 at Cosa-Nostra. Investment, Climate, Challenges faced by ABF members and matters of mutual interest were discussed at the dinner.

Dinner with Ms. Carmela Conroy

Ms. Carmela Conroy Consul General of U.S hosted a Dinner on 27th October 2010 at Salt N Pepper Village in honour of ABF members to discuss challenges faced by ABF members in respect of Taxation and Security. The participation of ABF members in flood relief efforts also come under discussion. She appreciated the role of ABF in helping flood effectees of Punjab and Northern areas.









A Dinner was arranged to welcome the New U.S Ambassador to Pakistan Mr. Cameron P. Munter along her spouse Mrs. Marilyn Wyatt on 06th November 2010 at Royal Palm Golf and Country Club.

ABF Members along their spouses, Ms. Carmela Conroy U.S Consul General Lahore, Mr. Brian Harris Ambassador's Chief of Staff, Captain William Parker, Ms. Caroline Dow Political & Economic Section Chief, Ms. Jessica Berlow Economic Officer, Ms. Jennifer Larson Public Affairs Officer, Mr. Hassan Raza Commercial Specialist and Mr. Saadat Muzaffar (CEO Punjab Board of Investment) along his spouse attended the Dinner.

"Mr. Rizwan Ullah Khan thanked His Excellency, U.S Ambassador Mr. Cameron P. Munter and his wife Mrs. Marilyn Wyatt †for giving ABF the honor of hosting them. In his speech, the President highlighted the strong relations between the US and Pakistan mentioning that there is a convincing and growing cooperation between the two countries which ABF would be building upon". "His Excellency, Ambassador Mr. Cameron P. Munter thanked the American Business Forum for having him and his wife, Mrs. Marilyn Wyatt and gave an affirmative on the President's words. He extended his support to the American Business Forum whenever need be". The Ambassador assured that U.S will continue support to Pakistan.

















8th General Body Meeting

The 8th General Body Meeting was held at Millat Tractor office on 26th November 2010. The President briefed that ABF Members have contributed Rs. 3.050 Million for Flood Relief Fund of ABF.

A committee was formed to coordinating with US AID namely:

- Mr. Ibrahim Qureshi (Convener)
- Mr. Salim Ghauri
- Mr. Sikander Mustafa Khan
- Mr. Younus Kamran
- Mr. Shaikh M. Ajaz
- Mr. Vaseem Anvar
- Ms. Naila Bhatti
- Mr. Mahmood Ahmad

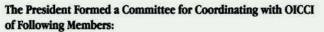


To examine the quality of ABF Diaries, a committee was Formed of Following Members:

- Ms. Naila Bhatti (Convener)
- Mr. Shaikh M. Ajaz (Member)
- Mr. Mahmood Ahmad (Member)
- Mr. Hasan Irfan Khan (Member)

To examine pending application for membership following members volunteer to be the member of this committee:

- Mr. Sikander Mustafa Khan (Convener)
- Mr. Salim Ghauri (Member)
- Mr. Mahmood Ahmad (Member)



- Mr. Shaikh M. Ajaz (Convener)
- Mr. Hasan Irfan Khan

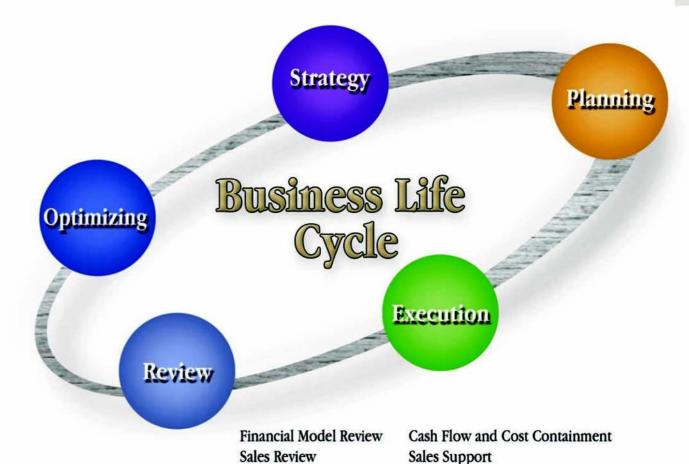






Provide support of the whole process

Implement business improvements Refine business strategy and goals Business Mission Statement Business Goals Definition Sales Strategy Financial Planning Business Development







Benchmarking

